

Improving efficiency through seamless system integrations and advanced automation.



CLIENT BACKGROUND

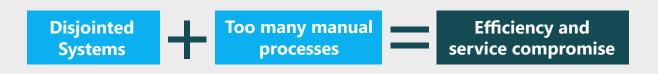
A London based leading service provider of managed payroll and pension services to SMEs, accountants and bookkeepers across UK. They have been established for more than 25 years, focussed on delivering a fully managed premium payroll service experience to their clients. Serving more than 1250 clients across 30 different verticals, processing circa 50,000 payslips per month.

CHALLENGES

An old system which they had been using for more than 12 years, was now posing quite a lot of limitations. The business had grown significantly in recent years and their incumbent system was just not fit for purpose. It was quite slow, clunky and was constantly failing to handle the large payroll volume.

The system required a lot of manual intervention in case of non-regular payroll scenarios, also for facilitating flow of information between different entities. This was often leading to human errors and in turn compromised service to their clients.

Increased complexity of payroll legislations and the demand for quality service meant they had to look for an alternative payroll software.



Challenges of the existing payroll management system

SUCCESS CRITERIA

A cloud-based solution built on modern technology framework. An advanced payroll software which can handle the volume and complexity of their payroll business and can easily scale with their future growth. Must have APIs to integrate Payslip portal, BACS file and Journals. Also, there was a need to fetch inputs from the client database warehouse. Brain Payroll ticked all the mandatory requirements boxes and offered much more in terms of automation and customization. Hence we were chosen over 6 other software providers, who all had been through the client's rigorous selection process which lasted more than 6 months.



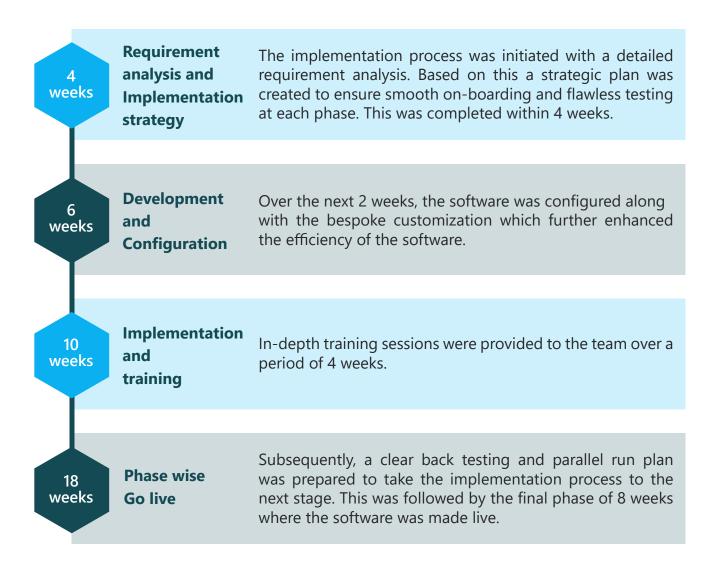




Customization and Adaptability

IMPLEMENTATION PROCESS

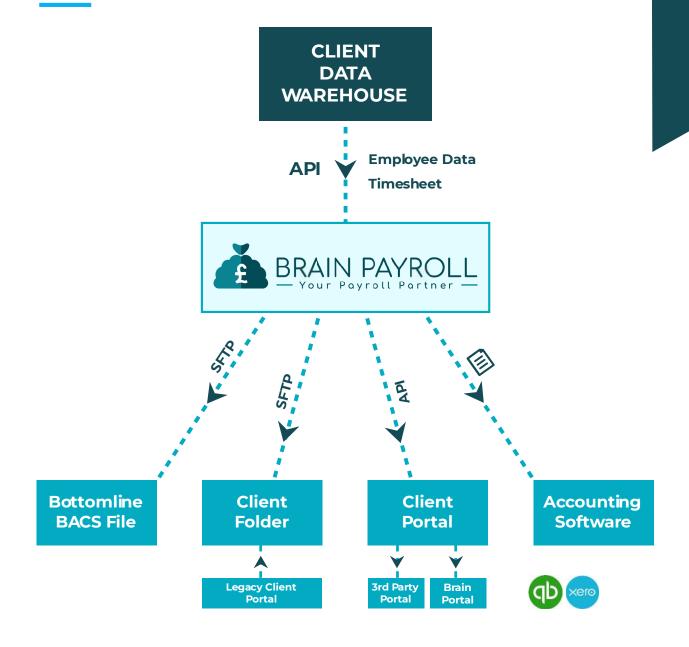
The goal was to implement the software which ensured high quality delivery and ease of use for processing volumes of more than 50K payslips monthly. Agile implementation and defined processes resulted into successful software migration within the targeted time lines.



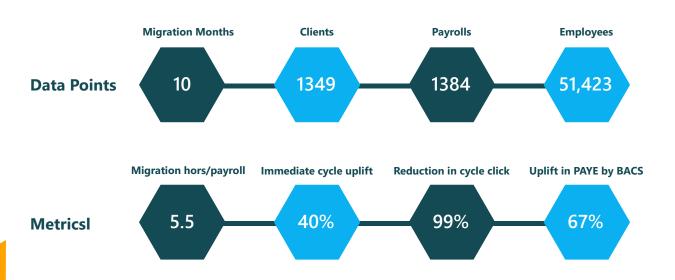
RESULT

All custom development requirements identified during the initial requirement analysis phase were served 100% without any compromise to the overall delivery timescales. The new software implementation is on target to deliver 30%+ efficiency improvement during its first full financial year cycle of (2021-22) for the client. Brain Payroll has enabled the client to take on new payroll business they wouldn't have been able to contend for otherwise. Within 6 months of the 1st phase software implementation 100+ payroll compliance errors have been prevented, resulting into better service to clients and avoidance of potential HMRC fines.

PAYROLL ECOSYSTEM



MIGRATION STATS AND METRICS



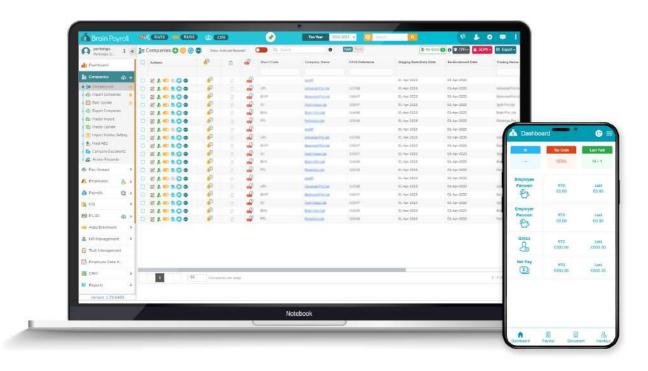


We were searching for a reliable payroll solution that would blend with our existing systems for more than 18 months prior to meeting Brain Payroll. We needed the new system to automate volume of repetative processes, reduce payroll errors and provide real time management information to manage our business better.

Since the implementation of Brain Payroll, we have been able to handle large payroll volumes and complexities. This has enabled us to take on new payroll business and serve our existing clients better.

The Brain Payroll team is very approachable, agile and most importantly very receptive to listening and problem solving. Migrating to the new software seemed a challenge at the beginning, especially after being on our previous system for almost 12 years! However the Brain Payroll's onboarding team did their best to ensure a smooth and timely execution of the software implementation work.

L.B., Chief Operations Officer





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